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India's first global VC firm Leo Capital unveils "Global Indian Alpha" initiative at Web Summit Qatar 2025, connecting global founders with Indian innovation

Global Indian Alpha is a community of global founders and startups—designed to help them leverage Indian resources to build and grow world-class companies for global markets

Doha, Qatar; 24th February 2025: [Leo Capital](#), an early-stage tech-focused VC firm, has launched "Global Indian Alpha (GIA)" at Web Summit Qatar 2025, as a first-of-its-kind community for global founders. It is designed to help founders harness India's world-class talent, innovation, R&D expertise, and high growth startup ecosystem to scale efficiently in global markets.

Purpose-built for global founders across AI, Blockchain, Gaming, ClimateTech, EnterpriseTech, Fintech, and InsurTech, among other sectors, GIA offers a direct gateway to India's deep pool of engineering, product development, and operational talent & insights—crucial for startups looking to build at a global scale with capital efficiency.

Global startups often struggle to tap into India's full potential due to fragmented access and operational challenges. Backed by Leo Capital's proven expertise in cross-border scaling, GIA aims to bridge this gap by providing a structured platform and a global community of successful operators, empowering founders to seamlessly integrate the India advantage into their growth strategy.

Leo Capital is a Singapore-based early-stage venture fund, built by entrepreneurs with global experience and investing in tech-first solutions across APAC and Europe. With partners strategically distributed across international geographies, the firm has successfully guided startups in overcoming challenges in cross-border talent acquisition and management, as well as market expansion—making it uniquely positioned to lead an initiative like GIA.

Leo Capital envisions expanding GIA through region-specific chapters and localised events, helping startups from different global markets seamlessly collaborate with Indian resources.

Commenting on the launch of Global Indian Alpha, [Shwetank Verma](#), Co-founder & Managing Partner, Leo Capital, said, “India is no longer just a back office for global businesses—it is a strategic powerhouse for innovation, product development, and operational excellence. With Global India Alpha, we are creating a structured bridge for global founders to integrate India’s unmatched tech and service capabilities into their scaling strategy. Having helped several startups scale globally over the years, we understand the challenges of global expansion firsthand. GIA is built on our proven playbook to help founders scale efficiently by leveraging India’s strengths—not as an outsourcing destination, but as a core pillar of their competitive advantage.”

“Unveiling GIA at Web Summit Qatar 2025 is of strategic importance, as we consider the MENA region as one with a lot of potential for meaningful partnerships with investors and founders,” added Shwetank.

As tech leaders are set to attend Web Summit Qatar from the world-over, Leo Capital plans to leverage the event’s international platform to invite founders to join Global Indian Alpha with no-cost subscription—creating a borderless innovation network that turns India’s capabilities into a global advantage.

About Leo Capital

[Leo Capital](#) is a Singapore-based early-stage venture fund, founded by serial entrepreneurs [Rajul Garg](#) and [Shwetank Verma](#). Its portfolio of 60 early-stage companies is supported by a cross-border team across three continents. Leo Capital backs founding teams powering a software-enabled world, supporting them on their journey from a great startup to a great company. Leo isn’t just about investment. It helps founding teams to build an unfair advantage by offering the right type of support, in the right place, when teams need it. To do this, the firm draws on the experience of its team, its growing cohort of successful founders and an extensive network of experts across the globe.